**METHODOLOGY FOR DETERMINING THE OVERALL EVALUATION OF BIDS**

**in a procedure subject to:**

"**Supply of liquefied natural gas (LNG) for the needs of Bulgargaz EAD for the month of November 2022**"

1. **The complex evaluation (CE) of offers for liquifies natural gas (LNG) is determined as the sum of two indicators according to the formula :**

**CE=K1+K2**

Where:

**K1 is the proposed price**

**K2 are the proposed payment terms**

For purposes of evaluation, the TTF front month discount to bids whose prices reference the Henry Hub (HH) (in USD per MMBtu) will be determined as follows:

* The bid price referencing HH will be calculated in dollars per MWh using the HH index as of the bid opening date and a 0.293071 conversion factor from MMBtu to MWh;
* Once the price in dollars has been determined, it will be converted into Euro at the ECB rate on the day of the opening of tenders. From the TTF front month November index in force at the date of opening of the tender, the resulting price in euro will be deducted in order to determine the discount.

**The score for each indicator is determined as follows:**

**K1 Price proposal - relative weight in the complex evaluation 80%**

**The maximum possible number of points under indicator K1 in the complex evaluation - 80 points**, will be awarded to the bid of the participant who has offered the highest discount in EUR per MWh to the TTF front month November (in EUR per MWh).

The score for this indicator is calculated using the formula **K1=(** **nX /nMax)\*80**, where:

* nX is the TTF FM discount of the specific participant
* nMax is the offer with the highest discount offered by TTF front month

**K2 Payment terms - relative weight in the complex evaluation 20%**

The score for this indicator shall be based on the sum of two sub-indicators, using the formula **K2=K2.1+K2.2,** where:

**K2.1** is the amount of the advance payment in % of the price

**K2.2** is the time limit for payment of the price after delivery, specified in days.

**The maximum possible number of points under indicator K2 in the complex evaluation - 20 points,** will be awarded to the bid of the participant who has offered the most advantageous payment terms. The most advantageous payment terms shall be: the lowest advance payment percentage and the longest payment period after delivery.

**Method of assessment for sub-indicators K2.1 and K2.2:**

|  |  |
| --- | --- |
| **K2.1 Advance payment**  | **Points** |
| The relative weight of sub-indicator K2.1 is 1/2 of the weight of indicator K2 or 10% weight in the CE. |  |
| up to 100% | 1 |
| up to 70% | 2 |
| up to 50% | 3 |
| up to 30% | 5 |
| No advance payment | 10 |
| **K2.2 Payment term after delivery** | **Points** |
| The relative weight of sub-indicator K2.2 is 1/2 of the weight of indicator K2 or 10% weight in the CE. |  |
| 0 days with 100% advance payment | 0 |
| over 5 days  | 1 |
| over 10 days | 2 |
| over 15 days  | 3 |
| over 20 days  | 5 |
| over 25 days | 10 |

The final ranking of the admissible tenders shall be carried out in descending order on the basis of the overall score obtained for each bid. First place shall be awarded to the tenderer whose bid has received the highest overall assessment (highest number of points).

Where the aggregate marks of two or more tenders are equal, the tender containing the more advantageous proposals, evaluated in the following order, shall prevail:

- lower offered price - at higher offered discount in EUR per MWh to TTF front month November;

- more favourable payment terms.

1. **Evaluation of bids received for a regasification and storage slot**

Ranking of bids submitted for regasification and storage slots will be done on a price per MWh basis. The bid with the lowest price per MWh will be considered the best bid for the slot.